

## Message Text

UNCLASSIFIED

PAGE 01 STATE 181974

11

ORIGIN XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 /022 R

DRAFTED BY:XMB:DWSHEPARD/MD  
APPROVED BY:EB/IFD/ODF:RASWART  
XMB:RDCRAFTON  
ARA/BR:TSHUGARTKINFO)

----- 113683

R 230016Z JUL 76

FM SECSTATE WASHDC  
TO AMCONSUL RIO DE JANEIRO  
INFO AMEMBASSY BRASILIA  
AMCONSUL SAO PAULO

UNCLAS STATE 181974

RIO FOR MILTON DRUCKER

E.O. 11652: N/A

TAGS: EFIN

SUBJ: VASP 727 PROCUREMENT - BRAZIL - P.C. NO. 5721

REF: RIO 2682, 7/14/76

1. WE UNDERSTAND KEN PETERS/BOEING HAS CONTACTED YOUR CONCERNING EXIMBANK NEED FOR BANCO DO ESTADO DE DAO PAULO (BESP) FINANCIAL STATEMENTS. ON JULY 2, WE TELEXED DR. CHENG OF VASP INDICATING THAT IF HE WISHED TO PURSUE HIS INTEREST IN USING BESP AS ALTERNATE GUARANTOR TO BNDE ON BEHALF OF NATIONAL TREASURY, EXIMBANK WOULD NEED ENGLISH TRANSLATION OF AUDITED, DECEMBER 31, 1975 BESP FINANCIAL STATEMENTS. THESE SHOULD BE ACCOMPANIED BY APPROPRIATE FOOTNOTES EXPLAINING VARIOUS PROVISION AND RESERVE ACCOUNTS AS WELL AS DETAILING CONTRA ACCOUNTS, INCLUDING CONTINGENT LIABILITIES AND RELATED COLLATERAL. NET INCOME STATEMENT IN WHICH NET INCOME FIGURE IS CLEARLY IDENTIFIABLE RATHER THAN COMBINED WITH EARNED SURPLUS ALSO REQUIRED.

2. SUPPLY OF FOREGOING INFORMATION ON BESP WOULD BE NECESSARY  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 181974

FOR EXIMBANK CONSIDERATION AS GUARANTOR; HOWEVER, PARAGRAPH

3, OF RIO 2682, DATED 14 JULY 1976, CASTS SERIOUS DOUBT UPON  
ACCEPTABILITY OF BESP GUARANTEE, SINCE SEPARATE FEDERAL  
GOVERNMENT UNDERTAKING TO EXIMBANK OBTAINED. WE HAVE  
CONSIDERED SUCH FEDERAL GOVERNMENT UNDERTAKING TO BE BASIC  
TO ACCEPTANCE OF BESP AS GUARANTOR. PLEASE SEND STATEMENTS  
WHEN AVAILABLE ATTENTION D.W. SHEPARD, EXIMBANK. END.  
ROBINSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMMERCIAL AIRCRAFT, PROCUREMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE181974  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** XMB:DWSHEPARD/MD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760283-0778  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760727/aaaaaxpg.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** KelleyW0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 APR 2004 by ThomasVJ>; APPROVED <28 DEC 2004 by KelleyW0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VASP 727 PROCUREMENT - BRAZIL - P.C. NO. 5721  
**TAGS:** EFIN, EAIR, BR, VASP  
**To:** RIO DE JANEIRO  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006